



## Value Report

### 2014 Harley-Davidson FLSTF Fat Boy

#### Values

	<b>Suggested List Price</b>	<b>Low Retail</b>	<b>Average Retail</b>
Base Price	\$18,629	\$9,815	\$12,915
<b>Options (Add)</b>			
FX Softail® Low Passenger Backrest Pad	\$60	\$18	\$26
Harley Davidson Factory Security System	\$395	\$126	\$175
Leather Saddlebags for Fat Boy®	\$850	\$270	\$376
<b>Total Price</b>	<b>\$19,934</b>	<b>\$10,229</b>	<b>\$13,492</b>

## Value Type Definitions

**Suggested List** — The manufacturer's (distributors) highest suggested list price in the U.S.A. when the unit was new. Unless indicated, the suggested list price does not include destination charges, dealer set-up, state or local taxes, license tags or insurance.

**Low Retail Value** — A low retail unit may have extensive wear and tear. Body parts may have dents and blemishes. The buyer can expect to invest in cosmetic and/or mechanical work. This vehicle should be in safe running order. Low retail vehicles usually are not found on dealer lots. **Low Retail is not trade-in value.**

**Average Retail Value** — An average retail unit should be clean without obvious defects. All rubber and cables should be in good condition. The paint should match and have a good finish. All lights and switches should work properly. The mileage should be within or slightly higher than the average range. This unit should also pass any emission inspection.

Note: Vehicles/Vessels in exceptional condition can be worth a significantly higher value than the Average Retail Price shown.